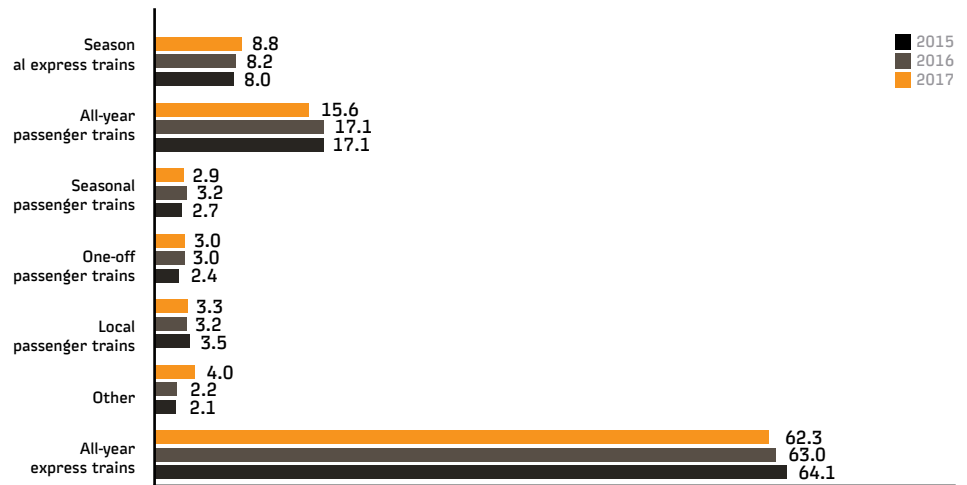


KEY METRICS

Operating highlights

Metrics	2015	2016	2017	Change 2017/2016, %
Passenger turnover, billion passenger km,	86.1	89.5	87.0	97.2
on trains made up by FPC	81.1	85.1	82.8	97.3
deregulated segment	24.2	26.0	28.1	108.4
domestic traffic	22.7	24.3	26.5	109.1
interstate traffic	1.6	1.7	1.7	98.1
regulated segment	56.9	59.1	54.6	92.4
on trains made up in the CIS and Baltic states	4.9	4.4	4.2	95.5
Passengers carried, million people	91.3	93.8	95.1	101.4
deregulated segment	30.3	31.1	35.2	113.3
regulated segment	60.9	62.7	59.9	95.6
Average number of carriages in a train, carriages	12.7	12.7	12.8	100.8

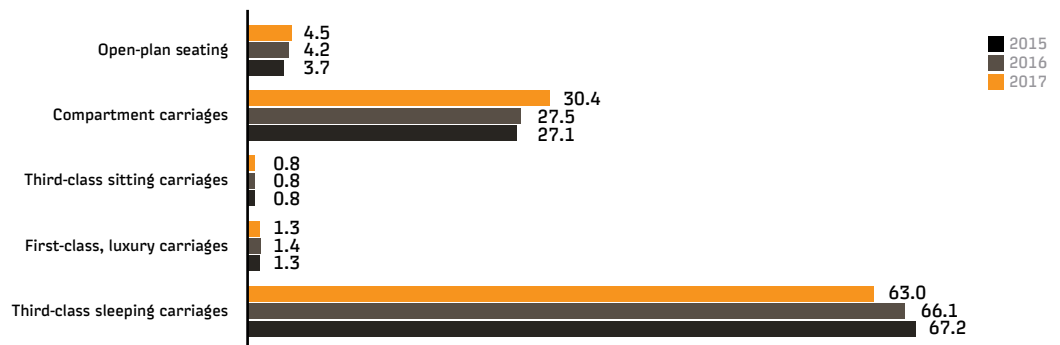
Passenger turnover by train type, %



62.3 %

Share of passenger turnover in fast carriages year-round circulation

Passenger turnover by carriage type, %



Company Profile

Company Strategy
Business Model and Assets
Market Overview

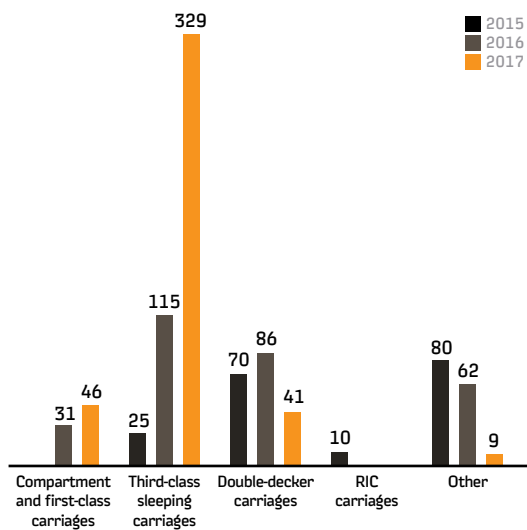
Marketing Policy
Government Relations
Risk Management
Passenger Service

Quality and Safety
Operating Performance Review
Investment Management
Procurement

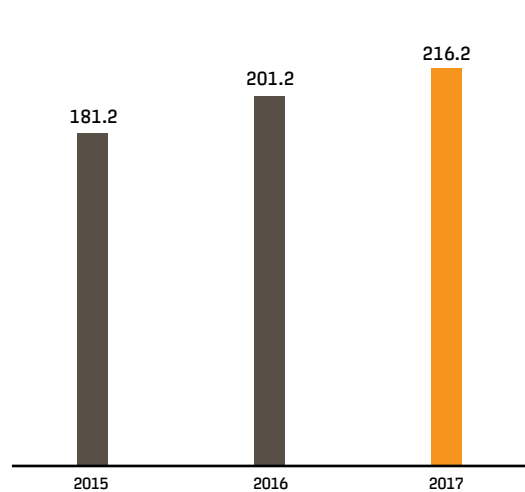
International Activities
Corporate Governance
Sustainable Development



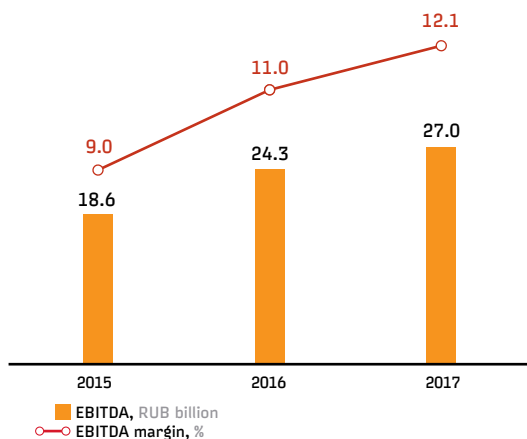
Rolling stock acquisition, carriages



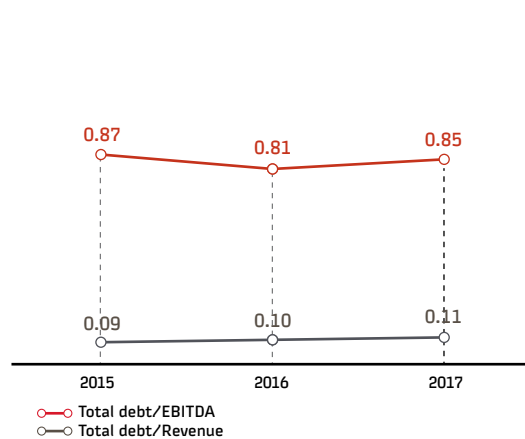
Operating revenues, RUB billion



EBITDA and EBITDA margin (including subsidies)



Total debt/EBITDA (including subsidies) ratio and total debt/revenue ratio



FPC PEER COMPANIES

- 1 FPC's data
- 2 Deutsche Bahn – Deutsche Bahn Fact & Figures 2017
- 3 SNCF – SNCF Mobilités Financial Report 2017
- 4 FPC's revenue is expressed in EUR using the weighted average exchange rate of EUR 1 = RUB 68.866.

INDICATORS	JSC FPC ¹		DB Bahn Long Distance (Germany) ²		SNCF Voyages (France) ³	
	2016	2017	2016	2017	2016	2017
Passengers carried, million people	93.8	95.1	139.0	142.2	110.0	120.0
Revenue, EUR billion ⁴	2.9	3.1	4.2	4.3	6.8	7.4

DB Bahn Long Distance is a Deutsche Bahn Group business unit providing national and cross-border long-distance rail services and road transport services, and comprising several carriers with a wide geography of operations across a range of business segments.

Rolling stock repair, maintenance, and management, as well as communications and IT technology services are provided by specialist companies within DB Services, another Deutsche Bahn Group business unit.

Voyages is a business unit of SNCF Holding, which comprises several companies offering rail and bus services in Europe, as well as specialist companies engaged in sales, customer relations, IT, and rolling stock management.

Repair operations are not part of the unit's activities and are provided by Masteris, a company within the Holding that provides services to SNCF Holding and third-party customers across Europe.

Unlike the cited peer companies, FPC's activities cover the majority of significant business processes: acquisition, maintenance, and repair of rolling stock, sales organisation, revenue collection, as well as management and administration, IT, and communications. FPC has 15 regional branches and an extensive network of depots and carriage sites, as well as ample amount of highly skilled personnel to support all business processes. JSC FPC's draft development strategy until 2030 aims at expanding the Company's business processes, including the development of its multimodal transportation segment.

